IN THE UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division

Plaintiff, v. WELLS FARGO BANK, N.A. d/b/a Plaintiff, Civil Action No. 1:11CV188-LO-JF First Amended Complaint &
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WELLS FARGO BANK, N.A. d/b/a) First Amended Complaint &
Thought a single and the single and
WELLS FARGO HOME MORTGAGE) Plaintiff's Consent to Magistrate
Serve: Corporation Service Company) Jurisdiction
2730 Gateway Oaks Drive
Suite 100
Sacramento, CA 95833
)
Defendants.)

FIRST AMENDED CLASS COMPLAINT

COMES NOW the Plaintiff, JULIA DESOGUGUA, by counsel, individually, and on her own behalf and behalf of all others similarly situated, hereby consents to the jurisdiction of the Magistrate Judge under Fed. R. Civ. P. 73 and 28 U.S.C. 636(c), and for her first amended complaint against the Defendants she alleges as follows:

I. PRELIMINARY STATEMENT

1. This is an action for actual, statutory and punitive damages, costs and attorney's fees brought pursuant to the Federal Equal Credit Opportunity Act (ECOA), 15 U.S.C. §1681, et seq. (alleged on a class basis for failure to send a lawful denial letter); the Virginia Equal Credit Opportunity Act (VECOA), Va. Code Ann. § 6.2-500, et seq.; and for breach of contract and breach of the implied contract of good faith and fair dealing under Virginia Law.

- 2. Defendants Wells Fargo Bank, N.A. and Wells Fargo Home Mortgage (collectively "Wells Fargo") operate as a single mortgage lender and servicer.
- 3. Ms. Desogugua brings this suit on behalf of herself individually, and a class of similarly situated Virginia residents to challenge the failure of Defendant to provide adequate notice when it denies applications by borrowers to modify mortgages and prevent foreclosures under the United States Treasury's Home Affordable Modification Program ("HAMP").
- 4. Plaintiff's allegations are simple: Defendants failed to send adequate notice to consumers when denying a loan modification, even though that mortgage lender promised in writing to modify an eligible loan to prevent impending default. That the financial institution is acting under the aegis of a federal program that is specifically targeted at preventing foreclosure and to which it agreed when receiving a huge taxpayer funded bailout does not excuse the lender from complying with other laws.
- 5. In 2008, Wells Fargo accepted \$25 billion in funds from the United States Government as part of the Troubled Asset Relief Program ("TARP"), 12 U.S.C. § 5211. On April 13, 2009, Michael J. Heid, Co-President of Wells Fargo, signed a contract with the U.S. Treasury (attached as Exhibit 1 and included by reference) agreeing to participate in HAMP -- a program in which Wells Fargo received incentive payments for providing affordable mortgage loan modifications and other alternatives to foreclosure to eligible borrowers.

- 6. As a participating servicer in HAMP, Wells Fargo has, in turn, entered into written agreements with consumers for temporary trial modifications¹. Consumers like Ms. Desogugua have complied with these agreements by submitting the required documentation and making payments. Despite such efforts, Defendants have ignored its contractual obligations to modify their loans permanently and instead has induced consumers into default through their failure to act in good faith and deal fairly with consumers.
- 7. Further, Defendants have wrongfully foreclosed on the Plaintiff's home because Defendant failed to comply with the default provisions of the Deed of Trust.

II. Jurisdiction and Venue

- 8. This Court has federal question jurisdiction under the the ECOA, 15 U.S.C. §1691e.
- 9. This court also has jurisdiction over the state law claim by supplemental jurisdiction 28 U.S.C. §1367, and by diversity, 28 U.S.C. §1332. The parties the Plaintiff with the putative class versus the Defendant are residents of different states.
- 10. Further, this putative class action is properly brought before this court pursuant to 28 U.S.C. § 1332(d) in that the matter in controversy exceeds the sum or value of \$5,000,000, exclusive of interest and costs, and all members of the class alleged to be over 100 Virginia consumers are citizens of a State different from the Defendant.

¹This is a "consumer to Wells Fargo, Wells Fargo with consumer" direct contract rather than the "Wells Fargo to U.S. Government, U.S. Government to Wells Fargo" agreement. The former is a simple common law contract to which the consumer is a party, while in the latter, they are only a third party.

11. Venue is proper in this Court pursuant to 28 U.S.C. 1391(b) inasmuch as the unlawful practices are alleged to have been committed in this District and Division, Defendant regularly conducts business in here, and the named Plaintiff resides here.

III. The Parties

- 12. The Plaintiff, JULIA DESOGUGUA ("Ms. Desogugua"), is a natural person and resident of the State of Virginia. Plaintiff is a "consumer" and "person" protected by the ECOA.
- 13. Upon information and belief, WELLS FARGO BANK, N.A., is a bank registered with the Virginia State Corporation Commission and authorized to conduct business in the Commonwealth of Virginia and is a "creditor" as governed by the ECOA.
- 14. Upon information and belief, WELLS FARGO HOME MORTGAGE and was and is a wholly owned subsidiary of Wells Fargo Bank, N.A. created and operated with shared management and control as the servicing agent for Wells Fargo Bank, N.A. Upon information and belief the Plaintiff alleges that Wells Fargo Home Mortgage is also a "creditor" as governed by the ECOA.
- 15. Wells Fargo Home Mortgage, a division of Wells Fargo Bank, N.A. is the entity that contracted with the United States Department of Treasury as alleged below.
- 16. Wells Fargo Home Mortgage is the entity that contracted and issued the trial plan for Ms. Desogugua.
- 17. For all factual and legal purposes relevant to this complaint, both

 Defendants operated as a single mortgage lending and servicing entity. It has shared

 ownership, shared management and represented to the public and Ms. Desogugua that
 they were one and the same.

IV. FACTUAL BACKGROUND

a. The Foreclosure Crisis

- 18. Over the last three years, the United States has been in a foreclosure crisis. A congressional oversight panel has recently noted that one in eight U.S. mortgages is currently in foreclosure or default². Virginia reported 17,669 properties with foreclosure filings for the second quarter of 2010, the 11th highest activity level in the nation. The latest total represents a 22 percent increase from the first quarter of the year and nearly 15 percent above the level reporting for the second quarter of 2009³.
- 19. Increased foreclosures have a detrimental effect not just on the borrowers who lose unique property and face homelessness, but also on the surrounding neighborhoods that suffer decreased property values and municipalities that lose tax revenue.

b. <u>Creation of the Home Affordable Modification Program</u>

- 20. Motivated in significant part by such concerns, Congress passed the Emergency Economic Stabilization Act of 2008 on October 3, 2008 and amended it with the American Recovery and Reinvestment Act of 2009 on February 17, 2009 (together, the "Act"). 12 U.S.C.A. §5201 et. seq. (2009).
- 21. The purpose of the Act is to grant the Secretary of the Treasury the authority to restore liquidity and stability to the financial system, and ensure that such authority is used in a manner that "protects home values" and "preserves homeownership."12 U.S.C.A. §5201.

² Congressional Oversight Panel, Oct. 9, 2009 report at 3. Available at http://cop.senate.gov/reports/library/report-100909-cop.cfm.

www.realtytrac.com/ContentManagement/Library.aspx?ChannelID=13&ItemID=9600

- 22. The Act established the Troubled Asset Relief Program, or TARP. 12 U.S.C. § 5211. In exercising its authority to administer TARP, the Act mandated that the Secretary of Treasury take into consideration the "need to help families keep their homes and to stabilize communities." 12 U.S.C. § 5213(3). It further mandated that the Secretary "shall implement a plan that seeks to maximize assistance for homeowners" and use the Secretary's authority over servicers to encourage them to take advantage of programs to "minimize foreclosures" and to use credit enhancement and loan guarantees to "facilitate loan modifications to prevent avoidable foreclosures." 12 U.S.C.A. §5219.
- 23. On February 18, 2009, the Treasury Secretary and the Director of the Federal Housing Finance Agency created a uniform loan modification protocol, previously identified as HAMP, the program that is at issue in this case.
- 24. HAMP is funded by the federal government, primarily with TARP funds. In the last two years, the Treasury Department has allocated at least \$75 billion to HAMP, of which at least \$50 billion is TARP money.
- 25. Under HAMP, the federal government incentivizes participating servicers to enter into agreements with struggling homeowners that will make adjustments to existing mortgage obligations in order to make the monthly payments more affordable. Servicers receive \$1,000.00 for each HAMP modification.

c. <u>Wells Fargo's Broken Promises Under HAMP</u>

26. The mortgage industry entities that perform the actual interface with borrowers – including such tasks as payment processing, escrow maintenance, loss mitigation and foreclosure – are known as "servicers." Servicers typically act as the

agents of the entities that hold mortgage loans. Wells Fargo is a servicer and its actions described herein were made as agents for the entities that hold mortgage loans.

- 27. Should a servicer elect to participate in HAMP, they execute a Servicer Participation Agreement ("SPA") with the federal government⁴. On April 13, 2009 Michael J. Heid, Co-President of Wells Fargo Bank, NA, executed an SPA, thereby making Wells Fargo a participating servicer in HAMP. A copy of this SPA is attached hereto as Exhibit 1.
- 28. The SPA executed by Wells Fargo incorporates all "guidelines," "procedures," and "supplemental documentation, instructions, bulletins, frequently asked questions, letters, directives, or other communications" issued by the Treasury, Fannie Mae or Freddie Mac in connection with the duties of Participating Servicers. These documents together are known as the "Program Documentation" (SPA 1.A.), and are incorporated by reference herein.
- 29. The SPA mandates that a Participating Servicer "shall perform" the activities described in the Program Documentation "for all mortgage loans it services." (SPA 1.A., 2.A.)⁵
- 30. A HAMP Modification consists of two stages. First, a Participating Servicer is required to gather information and, if appropriate, offer the homeowner a Trial Period

⁴ Certain classes of loans, namely those held by Federal National Mortgage Association ("Fannie Mae"), Federal Home Loan Mortgage Corporation ("Freddie Mac") or companies that accepted money under the TARP program are subject to mandatory inclusion in HAMP. Otherwise, participation by servicers in the HAMP program is voluntary.

⁵ The Program Documentation also includes Supplemental Directive 09-01 ("SD 09-01," attached hereto as Exhibit 2), Home Affordable Modification Program; Base Net Present Value (NPV) Model Specifications ("NPV Overview," attached hereto as Exhibit 3) and Supplemental Documentation—Frequently Asked Questions ("HAMPFAQS," attached hereto as Exhibit 4) and Supplemental Directive 09-08 ("SD 09-08," attached hereto as Exhibit 5). These documents together describe the basic activities required under HAMP and are incorporated by reference in both of the TPP Agreements signed by Plaintiff.

Plan⁶. The Trial Period Plan defines a three-month period in which the homeowner makes mortgage payments based on a formula that uses the initial financial information provided.

- 31. Wells Fargo offers Trial Period Plans to eligible homeowners by way of a Trial Period Plan Agreement, which describes the homeowner's duties and obligations under the plan and contractually promises a permanent HAMP modification for those homeowners that execute the agreement and fulfill the documentation and payment requirements.
- 32. If the homeowner executes the Trial Period Plan Agreement, complies with objective documentation requirements and makes all three Trial Period Contract monthly payments, the second stage of the HAMP process is triggered, in which the homeowner is offered a permanent modification.
- 33. There is no lender or servicer discretion involved or permitted. Once the servicer/lender contracts a Trial Period Plan, the consumer will be entitled to a permanent modification so long as they produce the defined set of documents required to verify the facts previously stated and also comply with the plan payment requirements during the Trial Period Plan. Further, the terms of that permanent modification are also non-discretionary and are objectively determinable for each consumer based on the "waterfall" analysis required under the HAMP program.
- 34. Wells Fargo has routinely failed to live up to its end of Trial Period Plan Agreements and to offer permanent modifications to homeowners. In March 2010, the

⁶ The eligibility criteria for HAMP, as well as the formula used to calculate monthly mortgage payments under the modification, are explained in detail in SD 09-01, attached hereto as Exhibit 2. Generally speaking, the goal of a HAMP modification is for owner-occupants to receive a modification of a first-lien loan by which the monthly mortgage payment is reduced to 31% of their monthly income for the next five years.

- U.S. Treasury reported that Wells Fargo had 378,480 HAMP-eligible loans in its portfolio. Of these loans, just 30,826 resulted in permanent modifications (less than 8 %) even though many more homeowners had made the payments and submitted the documentation required by their Trial Period Plan Agreement. The Treasury Report is attached hereto as Exhibit 6.
- 35. By failing to live up to the Trial Period Plan Agreements and convert them into permanent loan modifications, Wells Fargo is not only leaving homeowners in limbo and stressful anxiety, wondering if their home can be saved, Wells Fargo is also preventing homeowners from pursuing other avenues of resolution, including obtaining alternate lending or using the money they are putting toward Trial Period Plan payments to fund bankruptcy plans, relocation costs, short sales or other means of curing their default or reducing the harm from it.

d. Factual Allegations as to Ms. Desogugua

- 36. Ms. Desogugua purchased her home in January, 2005 and took out a mortgage with Wells Fargo in the amount of approximately \$421,000.
- 37. Ms. Desogugua's mortgage was an interest only adjustable rate mortgage, with the interest rate scheduled to adjust after five years. A copy of the Adjustable Rate Note is attached hereto as Exhibit 7.
- 38. Ms. Desogugua's monthly payments for the first five years were "interest-only" payments in the amount of \$2,400 per month. Ms. Desogugua made her payments on time each month.
- 39. Ms. Desogugua's Adjustable Rate Note was secured by a Deed of Trust on her Property. A copy of the Deed of Trust is attached hereto as Exhibit 8.
 - 40. Ms. Desogugua consistently paid her mortgage on time.

- 41. In the Fall of 2009, Ms. Desogugua experienced the perfect storm of financial hardships. While going through a divorce, her daughter was born prematurely, requiring her to miss months of work. In addition to incurring significant medical bills, Ms. Desogugua was also caring for her two elderly parents who had moved into her home.
- 42. On or about November 1, 2009, Ms. Desogugua was struggling to stay current on her mortgage and was worried about the impending rate adjustment on her loan, so she contacted Wells Fargo for assistance.

Ms. Desogugua Enters HAMP Through Wells Fargo

- 43. When Ms. Desogugua contacted Wells Fargo and explained her situation, the Wells Fargo representative suggested that Ms. Desogugua apply for HAMP.
- 44. During that telephone call, the Wells Fargo representative requested detailed income and expense information over the telephone in order to "pre-qualify" Ms. Desogugua for HAMP. Based on this information, the representative advised Ms. Desogugua that she was eligible for the HAMP program and would receive information in the mail.
- 45. On December 1, 2009, Ms. Desogugua made her December mortgage payment.
- 46. On or about December 4, 2009, Ms. Desogugua received an application for a HAMP Trial Period Plan from Wells Fargo.
- 47. Immediately thereafter, Ms. Desogugua forwarded her completed application to Wells Fargo with the requested documentation including the signed Wells

Fargo Request for Modification Affidavit⁷ (Exhibit 9), income verification documents and the required signed 4506-T Request for Tax Return form to complete her application for the HAMP.

- 48. Ms. Desogugua received a document entitled "Home Affordable Modification Loan Trial Period (Step One of Two Step Documentation Process)", which stated that the plan was effective on January 1, 2010 and would run from January 2010 through March 2010. Ms. Desogugua's monthly mortgage payments were reduced to the amount of \$1,808.00. She signed the form along with another 4506-T Request for Transcript of Tax Form and forwarded all of the required documentation back to Wells Fargo prior to the January 1, 2010 deadline indicated on the correspondence. Attached as Exhibit 10 is a copy of the Plaintiff's Home Affordable Modification Trial Period Plan⁸.
- 49. This Trial Period Plan Agreement was entitled "Home Affordable Modification Program Loan Trial Period," and the first sentence of the agreement provides: "If I am in compliance with this Loan Trial Period and my representations in Section 1 continue to be true in all material respects, then the Lender will provide me with a Loan Modification Agreement, as set forth in Section 3 [below], that would amend and supplement (1) the Mortgage on the Property, and (2) the Note secured by the Mortgage." Section 3 of the Trial Period Contract Agreement references the means by which the principal balance and monthly payment amounts of the permanent modification will be calculated.

⁷ Page 1 of the Request for Modification Affidavit includes a Hardship Affidavit, where the consumer must indicate the reason they need a payment assistance. There is no requirement under HAMP that the consumer provide an additional, separate hardship letter.

 $^{^8}$ Plaintiff only has a copy of the signed Trial Period Plan as discussed in Paragraph 56 of this Complaint.

- 50. The Trial Period Plan Agreement further provides in Section 2 that the Loan Modification Agreement will be effective on "the first day of the month following the month in which the last Trial Period Payment is due," and that "TIME IS OF THE ESSENCE."
- 51. The last page of the Trial Period Plan Agreement provided Ms. Desogugua with Trial Period Mortgage Payment Coupons. The correspondence stated (in bold), "These payments should be sent instead of, not in addition to, your normal monthly mortgage payment."
- 52. Ms. Desogugua first Trial Period payment was automatically deducted from her checking account on December 21, 2009, prior to the January 1, 2010 deadline.
- 53. Wells Fargo continued to automatically deduct Ms. Desogugua's Trial Period payment for the months of February and March pursuant to the Trial Period Plan.

Wells Fargo Fails to Follow HAMP

- 54. In March 2010, Wells Fargo forwarded correspondence to Ms. Desogugua that requested "missing required documents" (that were submitted with the original application). Because she had already provided this information to Wells Fargo, Ms. Desogugua called Wells Fargo to verify what information they needed.
- 55. After speaking with the Wells Fargo representative, Ms. Desogugua forwarded the requested documentation to Wells Fargo, even though she had previously provided the documents requested.
- 56. Wells Fargo automatically deducted Ms. Desogugua April Trial Period payment from her checking account.

- 57. In April 2010, Ms. Desogugua spoke with a Wells Fargo representative who indicated they would re-send her the Trial Period Plan because they were missing their signed copy with her signature.
- 58. On April 7, 2010, Ms. Desogugua signed the Trial Period Plan Agreement, again, and forwarded it to Wells Fargo.
- 59. Wells Fargo automatically deducted Ms. Desogugua's May Trial Period payment from her checking account.
- 60. On or about May 17, 2010, Wells Fargo forwarded correspondence to Ms. Desogugua that stated they "are unable to adjust the terms of [her] mortgage..." A copy of the May 17, 2010 letter is attached hereto as Exhibit 11.
 - 61. The reason for the denial was:

We are unable to offer you a Home Affordable Modification because you did not provide us with the documents we requested. A notice which listed the specific documents and the time frame required to provide them was sent to you more than 30 days ago. Any trial period payments you have made will be applied to your loan in accordance with your current loan documents.

- 62. Immediately upon receipt of this letter, Ms. Desogugua called to inquire about the alleged "missing documentation" which she had already provided. Wells Fargo informed her that she needed to send in a "hardship letter," which she sent in immediately thereafter9.
- 63. On or about May 23, 2010, Wells Fargo forwarded correspondence to Ms.

 Desogugua that stated "[she] may be eligible for the Home Affordable Modification

 Program..." and requested she submit a new application.
 - 64. Ms. Desogugua promptly re-submitted a new HAMP application.

⁹ Again, HAMP does not require a hardship letter in addition to the Hardship Affidavit that is part of the Request for Modification Affidavit. *See* Exhibit 9.

Wells Fargo Sends Notices of Default

- 65. Wells Fargo forwarded a Notice of Default dated May 23, 2010 to Ms. Desogugua that stated her loan was in default for failure to make payments due. The letter indicated that she needed to bring her loan current by June 22, 2010 to avoid an acceleration of her Mortgage Note and a possible foreclosure. A copy of the May Notice of Default is attached hereto as Exhibit 12.
- 66. The Notice of Default was not delivered to Ms. Desogugua's home until May 29, 2010.
- 67. The letter indicated that her total delinquency as of May 23, 2010 was \$5,098.55, despite having never missed a payment.
- 68. On or about June 18, 2010, Wells Fargo automatically deducted \$2,399.46 (or the unmodified payment amount and a late fee) from Ms. Desogugua's bank account.
- 69. Wells Fargo forwarded a second Notice of Default dated June 20, 2010 to Ms. Desogugua that stated her loan was in default for failure to make payments due. The letter indicated that she needed to bring her loan current by July 20, 2010 to avoid an acceleration of her Mortgage Note and a possible foreclosure. A copy of the May Notice of Default is attached hereto as Exhibit 13.
- 70. The letter indicated that her total delinquency as of June 20, 2010 was\$5,589.34, despite having never missed a payment.
- 71. The alleged past due amount does not appear to have credited the June 18th payment and that was automatically deducted from Ms. Desogugua's account.

- 72. Ms. Desogugua made several attempts to contact Wells Fargo over the next several weeks. Wells Fargo representatives continued to inform her that she was in default, despite her having made every monthly payment on time.
- 73. Ms. Desogugua attempted to work out a payment plan over two to three months to pay off the alleged arrearage, which was denied by Wells Fargo.
- 74. On or about July 26, 2010, Wells Fargo sent Ms. Desogugua a letter stating that her loan "has been referred to our attorney with instructions to begin foreclosure proceedings."
- 75. On or about July 28, 2010, Ms. Desogugua forwarded a check to Wells Fargo in the amount of \$2,500.00 in order to avoid a foreclosure on her home.
- 76. Wells Fargo returned the check uncashed to Ms. Desogugua by correspondence dated August 4, 2010, stating that they "are returning the funds because they do not represent the total amount due on your account."
- 77. The August 4^{th} letter also stated that Ms. Desogugua's loan was in "Foreclosure status" and instructed her to contact their attorney's office, Samuel I. White, P.C.
- 78. Prior to receipt of the August 4th letter from Wells Fargo, Ms. Desogugua sent another check in the amount of \$3,750.00 to Wells Fargo, again, in an attempt to bring her loan current and avoid a foreclosure on her home.
- 79. Wells Fargo returned the second check to her by correspondence dated August 20, 2010 stating that they "are returning the funds because they do not represent the total amount due on your account."

Wells Fargo Forecloses on Ms. Desogugua's Home

- 80. By correspondence dated August 10, 2010, Samuel I. White, P.C. forwarded Ms. Desoguga a Notice of Sale for her house.
 - 81. The foreclosure sale occurred in August 27, 2010.
- 82. On or about September 15, 2010, Samuel I. White, P.C. sent Ms.

 Desogugua a Notice to Vacate, indicating that she was no longer the owner of her home and that she "must vacate said real property within five (5) days of receipt of this notice."
- 83. Nonetheless, Wells Fargo is still communicating with Ms. Desogugua in an attempt to consider her for a HAMP modification.
- 84. Since the sale, Ms. Desogugua has re-submitted HAMP applications in October 2010, November 2010, and February 2011, per Wells Fargo's request.
- 85. Bank of America, N.A. (the owner of her home) and Samuel I. White, P.C. has filed a Summons for Unlawful Detainer against Ms. Desogugua in Prince William County General District Court under Case No. GV10021038-00.
 - 86. The trial in that matter is scheduled for Friday, February 25, 2011.
 - 87. Ms. Desogugua has no adequate remedy at law.

V. CLAIMS

COUNT ONE: VIOLATION OF THE EQUAL CREDIT OPPORTUNITY ACT 15 U.S.C. §1691(d) and Virginia Code Ann. § 6.2-500 et seq

CLASS CLAIM

88. Ms. Desogugua repeats and re-alleges every allegation above as if set forth herein in full.

89. **The ECOA Class**. Pursuant to Rule 23 of the Federal Rules of Civil Procedure, Ms. Desogugua brings this action for herself and on behalf of a class (the "Class") initially defined as follows:

All natural persons who on any date on or after April 17, 2009, (a.) with regard to a mortgage loan secured by their personal residence (b.) located in the Commonwealth of Virginia, (c.) provided Wells Fargo a completed "Making Home Affordable Program Request For Modification and Affidavit" (Exhibit 9), and thereafter (d.) were not approved for the Modification.

Excluded from the class definition are any consumers who received a written notice from Wells Fargo within 30 days of completing a HAMP application that provided a statement of reasons for the application denial and the additional statutory disclosures required under the ECOA.

Also excluded from the class definition are any employees, officers, directors of Wells Fargo Bank, N.A. or any subsidiary or related company, any attorney appearing in this case, and any judge assigned to hear this action.

- 90. **Numerosity. Fed. R. Civ. P. 23(a)(1).** Ms. Desogugua does not know the exact size or identities of the members of the proposed class or sub-class, since such information is in the exclusive control of Defendants. However, on information and belief, Ms. Desogugua alleges that they encompass many hundreds of individuals whose identities can be readily ascertained from Defendants' books and records. Therefore, the proposed class or sub-class are so numerous that joinder of all members is impracticable.
- 91. Existence and Predominance of Common Questions of Law and Fact. Fed. R. Civ. P. 23(a)(2). Common questions of law and fact exist as to all members of the Class or sub-class. These questions predominate over the questions affecting only individual members. All members have been subject to and affected by

the same conduct. These common legal and factual questions include, among other things and without limitation:

- a. The review and interpretation of form contracts and uniform loan modification processing requirements;
- b. Whether Wells Fargo's rejection of class member applications for HAMP loan modifications constituted adverse actions;
- c. Whether in their application for the loan modifications consumers were applying for credit under the ECOA;
- d. Whether it was Wells Fargo's procedure to fail to send adverse action notice letters that complied with the ECOA; and
- e. Whether the Court can order Defendants to pay damages and what the proper measure of damages is, and also whether the Court can enter injunctive relief.
- 92. **Typicality. Fed. R. Civ. P. 23(a)(3))**. Ms. Desoguga's claims are typical of the claims of each Class member for the reasons alleged in the previous paragraph and in that Ms. Desogugua and the other members were subject to the same conduct, signed the same application and were met with the same absence of a permanent modification. In addition, Ms. Desogugua is entitled to relief under the same causes of action as the other members of the Class.
- 93. **Adequacy.** Ms. Desogugua is an adequate representative of the Class because her interests coincide with, and are not antagonistic to, the interests of the members of the Class she seeks to represent, she has retained counsel competent and experienced in such litigation, and she intends to prosecute this action vigorously. Fed.

- R. Civ. P. 23(a)(4). Ms. Desogugua and her Counsel will fairly and adequately protect the interests of class members.
- **Superiority.** As alleged previously, there are significant questions of law 94. and fact common to the Class members. These predominate over questions affecting only individual members, and a class action is superior to other available methods for fair and efficient adjudication of the controversy. Fed. R. Civ. P. 23(b)(3). The claims in this case and the circumstances of class members are such that individual prosecution would be extremely unlikely and would prove burdensome and expensive given the complex and extensive litigation necessitated by Defendants' conduct. It would be virtually impossible for the members of the Class to individually redress effectively the wrongs done to them. Even if the members themselves could afford such individual litigation, it would be an unnecessary burden on the courts. Furthermore, individualized litigation presents a potential for inconsistent or contradictory judgments and increases the delay and expense to all parties and to the court system presented by the complex legal and factual issues raised by Defendants' conduct. By contrast, the class action device will result in substantial benefits to the litigants and the Court by allowing the Court to resolve numerous individual claims based upon a single set of proof in just one case.
- 95. **Injunctive Relief Appropriate for the Class.** Class certification is appropriate because Defendants have acted on grounds generally applicable to the Class or sub-class, making appropriate equitable injunctive relief. Fed. R. Civ. P. 23(b)(2).
- 96. The "Making Home Affordable Program Request For Modification and Affidavit" completed by Ms. Desogugua and each putative class member was a

completed application for credit. In each instance, Ms. Desogugua or other class members was asking Wells Fargo to obtain more favorable credit terms.

- 97. At all times relevant hereto, it was Wells Fargo's policy not to send timely notice letters to consumers when it denied their applications as alleged.
- 98. Wells Fargo also failed to provide the statutory disclosures required by the ECOA to Ms. Desogugua and the class members as required under the ECOA.
- 99. The above-alleged actions and omissions of the Defendants violated the ECOA, 15 U.S.C. §1691(d) and the Virginia Equal Credit Opportunity Act (VECOA), Virginia Code Ann. §6.2-501. Ms. Desogugua and the putative class are entitled to attorney's fees and costs pursuant to 15 U.S.C. §1691e and Virginia Code Ann. § 6.2-505(D).
- 100. The Defendants are liable to Ms. Desogugua and the putative class for punitive damages of \$10,000.00 per violation pursuant to Virginia Code Ann. § 6.2-505(B). The Defendants' violations were widespread, without legal justification, and greatly impacted class members. Given the net worth of Wells Fargo, it is also unlikely that any lesser remedy would adequately deter it from further non-compliance.
- 101. Ms. Desogugua and the putative class are entitled to declaratory and injunctive relief requiring the Defendants' compliance with the ECOA pursuant to 15 U.S.C. §1691e.

COUNT TWO: BREACH OF CONTRACT FOR BREACH OF IMPLIED CONVENANT OF GOOD FAITH AND FAIR DEALING

102. Ms. Desogugua repeats and re-alleges every allegation as if set forth herein in full.

- 103. A covenant of good faith and fair dealing exists in every valid Virginia contract, including notes and deeds of trust pertaining to real property such as the note and deed of trust pertaining to Ms. Desogugua's property. A breach of the covenant of good faith and fair dealing is a breach of the underlying contract.
- 104. Wells Fargo failed to perform its duty of good faith and fair dealing with respect to Ms. Desogugua by inducing her into a HAMP loan modification application and Trial Payment Plan without disclosing that it would consider the reduced monthly payment to be a delinquency or default that would place the loan into arrears and could trigger foreclosure; failing to abide by terms of the Note and Deed of Trust that govern the original loan; failing to follow HAMP guidelines; failing to properly safeguard and maintain important documents provided by Ms. Desogugua; after inducing Ms. Desogugua to enter into a TPP, Wells Fargo sent successive loan modification applications, refused to work out a payment plan for the arrearages it improperly claimed were due and owing, and finally accelerated the loan and foreclosed on her property.
- 105. Wells Fargo's breach of its duty to act in good faith and deal fairly with Ms. Desogugua breached the Note and Deed of Trust.
- 106. Because of its breach of the implied covenant of good faith and fair dealing, Wells Fargo is not entitled to exercise its remedy of foreclosure under the Deed of Trust.
- 107. Ms. Desogugua has also suffered actual damages and is threatened with additional harm from Defendants' breach. By making Trial Period Plan payments both during and after the Trial Period Plan, Ms. Desogugua lost other remedies that might have been pursued to save her home, such as continuing to make the payments under

the original note, entering into a repayment plan, restructuring her debt under the bankruptcy code, or pursuing other strategies to avoid default, such as selling the home.

- 108. To the extent that actual damages will not fully and fairly compensate Ms. Desogugua, she is also entitled to specific performance and other appropriate injunctive relief.
- 109. Ms. Desogugua requests actual damages, reinstatement of her mortgage, rescission of the foreclosure sale and the specific performance of her permanent modification.

COUNT THREE: ACTION TO SET ASIDE THE FORECLOSURE SALE FOR BREACH OF CONTRACT

- 110. Ms. Desogugua repeats and re-alleges every allegation as if set forth herein in full.
 - 111. Paragraph 22 of the Deed of Trust provides (in bold) that:

Lender shall give notice to Borrower prior to acceleration following Borrower's breach of any covenant or agreement in this Security Instrument (but not prior to acceleration under Section 18 unless Applicable Law provides otherwise). The notice shall specify: (a) the default; (b) the action required to cure the default; (c) a date, not less than 30 days from the date the notice is given to Borrower, by which the default must be cured; and (d) that failure to cure the default on or before the date specified in the notice may result in acceleration of the sums secured by this Security Instrument and sale of the Property. The notice shall further inform Borrower of the right to reinstate after acceleration and the right to bring a court action to assert the non-existence of a default or any other defense of Borrower to acceleration and sale.

- 112. The Notices of Default failed to provide Ms. Desogugua with the correct amount of the alleged amount of the default.
- 113. The Notices of Default failed to provide Ms. Desogugua with a date which the default must be cured "not less than 30 days from the date the notice is given to Borrower."

- 114. The Notices of Default failed to notify Ms. Desogugua that she had "the right to bring court action to assert the non-existence of a default or any other defense of Borrower to acceleration and sale."
- 115. Ms. Desogugua has been damaged due to the Defendants' failure to comply with the Deed of Trust.
- 116. Ms. Desogugua requests actual damages, reinstatement of her mortgage, rescission of the foreclosure sale and the specific performance of her permanent modification.

VI. CONCLUSION

WHEREFORE, Ms. Desogugua respectfully requests the following relief:

- 1. Certify the ECOA and VECOA claims in this case as a class action and appoint Ms. Desogugua to be a class representative and her counsel to be class counsel;
- 2. Grant a permanent or final injunction enjoining Defendants' agents and employees, affiliates and subsidiaries, from continuing to harm Ms. Desogugua and the members of the Class;
- 3. Order Defendants to adopt and enforce a policy that requires appropriate training of its employees and agents regarding their duties under HAMP;
- 4. Declare that Wells Fargo is in breach of its covenant of good faith and fair dealing in its breach of the terms of the Note and Deed of Trust;
- 5. Declare that the foreclosure sale should be set aside because Wells Fargo breached the Deed of Trust by failing to provide a proper Notice of Default;
 - 6. Award actual, statutory, and punitive damages as pled;
- 7. Award Ms. Desogugua and her counsel attorneys fees and the costs of this action, including the fees and costs of experts;

8. Grant Ms. Desogugua and the Class such other and further relief as this Court finds necessary and proper.

TRIAL BY JURY IS DEMANDED.

JULIA DESOGUGUA

By <u>/s/Kristi Cahoon Kelly</u>
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CERTIFICATE OF SERVICE

I hereby certify that on this 20th day of May 2011, a true copy of the foregoing Amended Complaint is being filed electronically with the Clerk of Court using the CM/ECF system, which will send a notification of such filing (NEF) to the following:

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